

## Message Text

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65-60

ORIGIN EB-07

INFO OCT-01 AF-06 NEA-09 ISO-00 COME-00 PCH-02 /025 R

DRAFTED BY EB/OA/AVP:JKGORDON:EE

APPROVED BY EB/OA/AVP:DBORTMAN

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O 122103Z FEB 75

FM SECSTATE WASHDC

TO AMCONSUL JOHANNESBURG IMMEDIATE

AMEMBASSY NAIROBI

AMEMBASSY LAGOS

AMEMBASSY ACCRA

AMEMBASSY ABIDJAN

AMCONSUL CASABLANCA

AMEMBASSY ADDIS ABABA BY POUCH

UNCLAS STATE 032278

E.O. 11652: N/A

TAGS: EAIR, BTRA

SUBJECT: VISITS BY LOCKHEED AFRICAN REGIONAL SALES  
DIRECTOR

JOHANNESBURG FOR RCAA WHITMAN

1. MR. EUGENE W. MURPHY WILL VISIT JO'BURG, NAIROBI, LAGOS, ACCRA, AND ABIDJAN, TO ASSESS LOCAL AND REGIONAL MARKETS FOR LOCKHEED PRODUCTS. PRIMARY INTEREST WILL BE SALES OF WIDEBODY L-1011, BUT MURPHY WILL ALSO WATCH FOR MARKETS FOR THE L-100/C-130 TYPE.

2. MURPHY WOULD APPRECIATE BEING BRIEFED ON FOLLOWING SUBJECTS BY POSTS: SITUATIONS OF EAST AFRICAN AIRWAYS AND SOUTH AFRICAN AIRWAYS; POSSIBILITY OF SALES TO AIR AFRIQUE; SALES POSSIBILITIES IN NIGERIA, GHANA, ETHIOPIA; COPETITITON BY A-300 SALES EFFORTS; AND CHANGES IN ROUTE STRUCTURES AND BILATERAL AGREEMENTS WHICH WOULD AFFECT  
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AFRICAN NEEDS FOR NEW AIRCRAFT CAPACITY.

3. APPRECIATE RCAA REPLY BY IMMEDIATE TELEGRAM ANY  
THOUGHTS ON ABOVE, FOR FRIDAY MORNING MEETING BY DEPTOFFS  
WITH MURPHY. INGERSOLL

NOTE BY OC/T: POUCHED ADDIS ABABA.

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 12 FEB 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Document Unique ID:** 00  
**Drafter:** JKGORDON:EE  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750051-0635  
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**Office:** ORIGIN EB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** CunninFX  
**Review Comment:** n/a  
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**Review Date:** 05 MAY 2003  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** VISITS BY LOCKHEED AFRICAN REGIONAL SALES DIRECTOR  
**TAGS:** BTRA, (MURPHY, EUGENE W)  
**To:** JOHANNESBURG MULTIPLE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006